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YOUNG MEN'S CHRISTIAN ASSOCIATION
OF THE SUNCOAST, INC.
D/B/A YMCA OF THE SUNCOAST

Financial Statements

December 31, 2024 and 2023
(With Independent Auditors' Report Thereon)

YOUNG MEN'S CHRISTIAN ASSOCIATION OF THE SUNCOAST, INC.
D/B/A YMCA OF THE SUNCOAST

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Independent Auditors' Report

The Board of Directors
Young Men's Christian Association of the Suncoast, Inc.
d/b/a YMCA of the Suncoast:

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Young Men's Christian Association of the Suncoast, Inc. d/b/a YMCA of the Suncoast (the "Organization"), which comprise the statements of financial position as of December 31, 2024 and 2023, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Young Men's Christian Association of the Suncoast, Inc. d/b/a YMCA of the Suncoast as of December 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS") and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

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Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of state financial assistance, as required by Chapter 10.650, *Rules of the State of Florida Auditor General*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated April 24, 2025 on our consideration of the Organization's internal control over financial reporting and on our tests of their compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

CBIZ CPAs P.C.

April 24, 2025
St. Petersburg, Florida

YOUNG MEN'S CHRISTIAN ASSOCIATION OF THE SUNCOAST, INC.
D/B/A YMCA OF THE SUNCOAST

Statement of Financial Position

December 31, 2024
(With Comparative Totals for 2023)

	Without Donor Restrictions	With Donor Restrictions	Total 2024	Total 2023
Assets				
Cash and cash equivalents	$ 6,670,060	881,362	7,551,422	9,141,220
Accounts receivable, net:				
Trade	342,785	-	342,785	351,936
Grants	997,112	-	997,112	626,202
Other	6,643	-	6,643	12,586
Prepaid expenses	233,291	-	233,291	176,289
Contributions receivable, net	-	1,233,152	1,233,152	1,661,431
Investments, at market	11,413,834	3,818,470	15,232,304	14,630,066
Operating lease right-of-use assets	18,034	-	18,034	44,884
Land, buildings and equipment, net	23,185,271	-	23,185,271	19,989,450
Other assets	41,746	-	41,746	19,607
Total assets	$ 42,908,776	5,932,984	48,841,760	46,653,671
Liabilities and Net Assets				
Liabilities:				
Accounts payable and accrued expenses	$ 1,754,682	-	1,754,682	1,797,015
Deferred membership and program revenue	686,447	-	686,447	667,169
Refundable advances	14,066	-	14,066	54,172
Deferred rental income	213,417	-	213,417	226,417
Operating lease liabilities	28,677	-	28,677	65,309
Finance lease liabilities	46,437	-	46,437	84,422
Total liabilities	2,743,726	-	2,743,726	2,894,504
Net assets:				
Without donor restrictions:				
Designated for general endowment	4,909,620	-	4,909,620	4,713,216
Designated for other purposes	9,054,319	-	9,054,319	8,637,401
Undesignated	26,201,111	-	26,201,111	24,447,124
	40,165,050	-	40,165,050	37,797,741
With donor restrictions	-	5,932,984	5,932,984	5,961,426
Total net assets	40,165,050	5,932,984	46,098,034	43,759,167
Total liabilities and net assets	$ 42,908,776	5,932,984	48,841,760	46,653,671

YOUNG MEN'S CHRISTIAN ASSOCIATION OF THE SUNCOAST, INC.
D/B/A YMCA OF THE SUNCOAST

Statement of Financial Position

December 31, 2023

		Without Donor Restrictions	With Donor Restrictions	Total
Assets				
Cash and cash equivalents	$	8,763,048	378,172	9,141,220
Accounts receivable, net:				
Trade		351,936	-	351,936
Grants		612,557	13,645	626,202
Other		12,586	-	12,586
Prepaid expenses		176,289	-	176,289
Contributions receivable		-	1,661,431	1,661,431
Investments, at market		10,721,888	3,908,178	14,630,066
Operating lease right-of-use assets		44,884	-	44,884
Land, buildings and equipment, net		19,989,450	-	19,989,450
Other assets		19,607	-	19,607
Total assets	$	40,692,245	5,961,426	46,653,671
Liabilities and Net Assets				
Liabilities:				
Accounts payable and accrued expenses	$	1,797,015	-	1,797,015
Deferred membership and program revenue		667,169	-	667,169
Refundable advances		54,172	-	54,172
Deferred rental income		226,417	-	226,417
Operating lease liabilities		65,309	-	65,309
Obligation under capital leases		84,422	-	84,422
Total liabilities		2,894,504	-	2,894,504
Net assets:				
Without donor restrictions:				
Designated for general endowment		4,713,216	-	4,713,216
Designated for other purposes		8,637,401	-	8,637,401
Undesignated		24,447,124	-	24,447,124
		37,797,741	-	37,797,741
With donor restrictions		-	5,961,426	5,961,426
Total net assets		37,797,741	5,961,426	43,759,167
Total liabilities and net assets	$	40,692,245	5,961,426	46,653,671

YOUNG MEN'S CHRISTIAN ASSOCIATION OF THE SUNCOAST, INC.
D/B/A YMCA OF THE SUNCOAST

Statement of Activities

Year Ended December 31, 2024
(With Comparative Totals for 2023)

	Without Donor Restrictions	With Donor Restrictions	Total 2024	Total 2023
Operating support and revenue:				
Program services fees	$ 11,991,312	-	11,991,312	10,039,169
Membership	9,981,126	-	9,981,126	9,590,145
Contributions	1,261,999	250,178	1,512,177	1,368,135
United Way	-	46,000	46,000	46,000
Grants	2,314,458	235,024	2,549,482	5,805,353
Special events, net	165,808	-	165,808	161,021
Rental income	13,000	-	13,000	13,000
Other	204,524	-	204,524	188,404
	25,932,227	531,202	26,463,429	27,211,227
Net assets released from restrictions:				
Satisfaction of use restrictions	1,192,311	(1,192,311)	-	-
Expiration of time restrictions	41,917	(41,917)	-	-
Total support and revenue	27,166,455	(703,026)	26,463,429	27,211,227
Operating expenses:				
Program services	22,531,002	-	22,531,002	21,596,011
Supporting services:				
Management and general	3,508,840	-	3,508,840	3,490,624
Development and fundraising	707,530	-	707,530	594,075
Total expenses before depreciation and amortization	26,747,372	-	26,747,372	25,680,710
Change in net assets from operations before depreciation and amortization	419,083	(703,026)	(283,943)	1,530,517
Depreciation and amortization expense	1,788,181	-	1,788,181	1,677,719
Change in net assets from operations	(1,369,098)	(703,026)	(2,072,124)	(147,202)
Other changes:				
Investment return	578,882	365,605	944,487	986,485
Bank interest income	209,913	-	209,913	252,688
Contributions and grants for acquisition of capital assets	2,792,838	233,979	3,026,817	297,556
Contributions to endowment	158,005	75,000	233,005	97,451
(Loss) gain on sale of property and equipment	(3,231)	-	(3,231)	1,020,923
Change in net assets	2,367,309	(28,442)	2,338,867	2,507,901
Net assets, beginning of year	37,797,741	5,961,426	43,759,167	41,251,266
Net assets, end of year	$ 40,165,050	5,932,984	46,098,034	43,759,167

YOUNG MEN'S CHRISTIAN ASSOCIATION OF THE SUNCOAST, INC.
D/B/A YMCA OF THE SUNCOAST

Statement of Activities

Year Ended December 31, 2023

	Without Donor Restrictions	With Donor Restrictions	Total
Operating support and revenue:			
Program services fees	$ 10,039,169	-	10,039,169
Membership	9,590,145	-	9,590,145
Contributions	1,160,767	207,368	1,368,135
United Way	-	46,000	46,000
Grants	5,559,619	245,734	5,805,353
Special events, net	161,021	-	161,021
Rental income	13,000	-	13,000
Other	188,404	-	188,404
	26,712,125	499,102	27,211,227
Net assets released from restrictions:			
Satisfaction of use restrictions	598,501	(598,501)	-
Expiration of time restrictions	147,083	(147,083)	-
Total support and revenue	27,457,709	(246,482)	27,211,227
Operating expenses:			
Program services	21,596,011	-	21,596,011
Supporting services:			
Management and general	3,490,624	-	3,490,624
Development and fundraising	594,075	-	594,075
Total expenses before depreciation and amortization	25,680,710	-	25,680,710
Change in net assets from operations before depreciation and amortization	1,776,999	(246,482)	1,530,517
Depreciation and amortization expense	1,677,719	-	1,677,719
Change in net assets from operations	99,280	(246,482)	(147,202)
Other changes:			
Investment return	570,937	415,548	986,485
Bank interest income	252,688	-	252,688
Contributions and grants for acquisition of capital assets	15,659	281,897	297,556
Contributions to endowment	57,451	40,000	97,451
Gain on sale of property and equipment	1,020,923	-	1,020,923
Change in net assets	2,016,938	490,963	2,507,901
Net assets, beginning of year	35,780,803	5,470,463	41,251,266
Net assets, end of year	$ 37,797,741	5,961,426	43,759,167

YOUNG MEN'S CHRISTIAN ASSOCIATION OF THE SUNCOAST, INC.
D/B/A YMCA OF THE SUNCOAST

Statement of Functional Expenses

Year Ended December 31, 2024
(With Comparative Totals for 2023)

	Program Services	Supporting Services		Total	
	Family Programs	Management and General	Development and Fund Raising	2024	2023
Salaries	$ 13,184,811	1,909,105	262,199	15,356,114	14,708,810
Employee benefits	1,423,349	430,640	49,433	1,903,422	1,716,976
Payroll taxes	964,188	129,006	19,250	1,112,444	1,098,307
Total salaries and related expenses	15,572,348	2,468,751	330,882	18,371,980	17,524,093
Contractual and professional fees	270,002	474,413	108,186	852,601	821,413
Program subcontractor expense	192,622	-	-	192,622	196,527
Supplies	1,209,092	15,743	1,752	1,226,587	1,378,766
Telephone	68,962	17,594	1,955	88,511	93,778
Postage and shipping	3,784	3,032	7,565	14,381	15,312
Occupancy	2,969,311	83,446	11,146	3,063,903	3,099,800
Equipment expense	353,512	104,257	58,610	516,379	467,257
Printing / public relations	102,846	86,117	132,928	321,891	284,860
Travel and transportation	126,761	18,755	1,173	146,689	110,225
Conferences	105,420	41,473	4,342	151,235	230,451
Payment of dues	351,198	42,773	6,997	400,968	330,776
Awards and grants	-	18,547	-	18,547	37,929
Interest expense	4,070	942	-	5,012	7,706
Insurance	696,246	117,140	13,016	826,402	610,557
Bad debt expense	84,037	-	-	84,037	87,742
Bank charges	418,160	10,103	28,944	457,207	372,369
In-kind expenses	1,402	-	-	1,402	-
Miscellaneous	1,230	5,754	34	7,018	11,149
Total expenses before depreciation and amortization	22,531,002	3,508,840	707,530	26,747,372	25,680,710
Depreciation and amortization	1,675,337	101,561	11,284	1,788,181	1,677,719
Total expenses - 2024	$ 24,206,339	3,610,400	718,814	28,535,553	
Total expenses - 2023	$ 23,157,852	3,594,914	605,663		27,358,429

YOUNG MEN'S CHRISTIAN ASSOCIATION OF THE SUNCOAST, INC.
D/B/A YMCA OF THE SUNCOAST

Statement of Functional Expenses

Year Ended December 31, 2023

	Program Services	Supporting Services		
	Family Programs	Management and General	Development and Fund Raising	Total
Salaries	$ 12,582,467	1,918,429	207,914	14,708,810
Employee benefits	1,270,908	405,313	40,755	1,716,976
Payroll taxes	953,199	129,887	15,221	1,098,307
Total salaries and related expenses	14,806,574	2,453,629	263,890	17,524,093
Contractual and professional fees	256,349	479,672	85,392	821,413
Program subcontractor expense	196,527	-	-	196,527
Supplies	1,343,555	33,637	1,574	1,378,766
Telephone	72,819	20,446	513	93,778
Postage and shipping	4,835	3,144	7,333	15,312
Occupancy	2,979,817	103,796	16,187	3,099,800
Equipment expense	315,531	90,635	61,091	467,257
Printing / public relations	83,615	95,278	105,967	284,860
Travel and transportation	86,242	22,682	1,301	110,225
Conferences	150,967	75,001	4,483	230,451
Payment of dues	297,449	25,299	8,028	330,776
Awards and grants	210	12,929	24,790	37,929
Interest and financing costs	6,231	1,327	148	7,706
Insurance	542,309	61,423	6,825	610,557
Bad debt expense	87,742	-	-	87,742
Bank charges	360,016	5,800	6,553	372,369
Miscellaneous	5,223	5,926	-	11,149
Total expenses before depreciation and amortization	21,596,011	3,490,624	594,075	25,680,710
Depreciation and amortization	1,561,841	104,290	11,588	1,677,719
Total expenses	$ 23,157,852	3,594,914	605,663	27,358,429

YOUNG MEN'S CHRISTIAN ASSOCIATION OF THE SUNCOAST, INC.
D/B/A YMCA OF THE SUNCOAST

Statements of Cash Flows

Years Ended December 31, 2024 and 2023

	2024	2023
Cash flows from operating activities:		
Change in net assets	$ 2,338,867	2,507,901
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	1,788,181	1,677,719
Bad debt expense	84,037	87,742
Noncash lease expense	26,850	25,737
Noncash contributed use of land	(38,715)	(43,773)
Loss (gain) on sale of property and equipment	3,231	(1,020,923)
Net appreciation on investments	(262,624)	(677,187)
Cash received from contributions and grants restricted and designated for long-term purposes	(3,026,817)	(297,556)
(Increase) decrease in operating assets:		
Trade accounts receivable	9,151	144,281
Grants receivable	(370,910)	185,123
Other receivables	5,943	2,105
Prepaid expenses	(57,002)	(50,355)
Contributions receivable	382,957	530,825
Other assets	(22,139)	(298)
Increase (decrease) in operating liabilities:		
Accounts payable and accrued expenses	(148,236)	287,248
Deferred rental income	(13,000)	(13,000)
Operating lease liabilities	(36,632)	(33,094)
Deferred revenue and refundable advances	(20,828)	(252,324)
Net cash provided by operating activities	642,314	3,060,171
Cash flows from investing activities:		
Purchases of property and equipment	(4,881,330)	(1,534,896)
Proceeds from sale of property and equipment	-	1,260,000
Purchases of investments	(5,885,900)	(9,897,520)
Proceeds received from sale and maturities of investments	5,546,286	7,943,987
Net cash used in investing activities	(5,220,944)	(2,228,429)
Cash flows from financing activities:		
Cash received from contributions and grants restricted and designated for long-term purposes	3,026,817	297,556
Principal payments on finance leases	(37,985)	(33,642)
Net cash provided by financing activities	2,988,832	263,914
Net (decrease) increase in cash and cash equivalents	(1,589,798)	1,095,656
Cash and cash equivalents at beginning of year	9,141,220	8,045,564
Cash and cash equivalents at end of year	$ 7,551,422	9,141,220
Non-cash investing and financing activities:		
Change in accounts payable attributable to purchases of property and equipment	$ 105,903	-
Supplemental disclosure of cash flow information:		
Cash paid for interest	$ 5,012	7,706

(1) Description of Organization

Young Men's Christian Association of the Suncoast, Inc., d/b/a YMCA of the Suncoast (the "Organization"), is a Florida not-for-profit corporation and a member of the Association of the National Council of the Young Men's Christian Associations of the United States of America. (the "Y-USA"). The Organization's purpose is to advance the cause of strengthening community through youth development, healthy living and social responsibility. The Y-USA. is a powerful association of men, women, and children committed to bringing about lasting personal and social change. With a focus on nurturing the potential of every child and teen, improving the nation's health and well-being and providing opportunities to give back and support neighbors, the Y-USA enables youth, adults, families and communities to be healthy, confident, connected and secure. Y-USA of the Suncoast is committed to providing programs which strengthen the communities of Pinellas, Pasco, Hernando, Citrus and Levy Counties, Florida. The accompanying financial statements include the Suncoast administrative office and the accounts of the Organization's programs maintained at the following branches:

- Clearwater Y-in-Motion
- Hernando County Family Branch YMCA
- John Geigle YMCA
- James P. Gills Family/West Pasco Branch YMCA
- Greater Ridgecrest Family Branch YMCA
- Greater Palm Harbor Family Branch YMCA
- Citrus Memorial Health Foundation Branch YMCA
- YMCA School Age Program Services

(2) Summary of Significant Accounting Policies

(a) Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America ("GAAP").

(b) Financial Accounting Standards

The Financial Accounting Standards Board ("FASB") issued authoritative guidance establishing two levels of GAAP - authoritative and nonauthoritative - and making the Accounting Standards Codification ("ASC") the source of authoritative, nongovernmental GAAP, except for rules and interpretive releases of the Securities and Exchange Commission. This guidance has been incorporated into ASC Topic 105, *Generally Accepted Accounting Principles.*

(2) Summary of Significant Accounting Policies - Continued

(c) Cash and Cash Equivalents

The Organization considers all money market funds and certificates of deposit, with original maturities of three months or less to be cash equivalents.

(d) Contributions

The Organization recognizes contributions when cash or other assets or an unconditional promise to give is received. Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

Conditional contributions are recorded as revenue when such amounts become unconditional which generally involves the meeting of a barrier to entitlement. This can include items like meeting a matching provision, incurring specified allowable expenses in accordance with a framework of allowable costs or other barriers.

A portion of the Organization's revenue is derived from cost-reimbursable federal, state, and local government contracts and grants, which are conditioned upon certain performance requirements and the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has incurred expenditures in compliance with specific contract or grant provisions. Amounts received prior to incurring qualifying expenditures, if any, are reported as refundable advances in the statement of financial position. The Organization received cost-reimbursable grants awards of approximately $1,000,000 that have not been recognized at December 31, 2024 because qualifying expenditures have not yet been incurred, with advance payments of approximately $14,000 recognized as refund advances in accompanying statement of financial position.

Accounts receivable consists primarily of outstanding membership and program fees and amounts due under contracts with funders for services provided by the Organization.

(e) Accounts Receivable and Allowance for Credit Losses

An allowance for credit losses related to accounts receivable is established based upon historical collection rates by age of receivable and adjusted for reasonable expectations of future collection performance, net of estimated recoveries. The Organization periodically assesses its methodologies for estimating credit losses in consideration of actual experience, trends, and changes in the overall economic environment. Management's estimate of the allowance for credit losses is approximately $542,000 and $483,000 at December 31, 2024 and 2023, respectively.

(2) Summary of Significant Accounting Policies - Continued

(e) Accounts Receivable and Allowance for Credit Losses - Continued

Membership dues and program fees are recognized ratably over the period the membership or program service is provided on a straight-line basis in an amount that reflects the consideration the Organization expects to be entitled to in exchange for those services. All of the Organization's revenues from contracts with customers are from performance obligations satisfied over time. Prices are specific to a distinct performance obligation and do not consist of multiple transactions. Membership joining fees are ratably recognized over a one-year period from the membership start date.

Membership dues and program fees paid to the Organization in advance represent contract liabilities and are recorded as deferred revenue. Amounts billed but unpaid are contract assets and recorded as accounts receivable.

The following schedule summarizes the allowance for credit losses activity for the year ended December 31, 2024:

Allowance for credit losses at December 31, 2023	$	483,243
Less write-offs		(32,479)
Plus bad debt expense		67,350
Plus provision adjustments		23,656
Allowance for credit losses at December 31, 2024	$	541,770

(f) Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are carried at their fair values in the Organization's statements of financial position.

Unrealized gains and losses are included in other changes in the statements of activities. Restrictions on investment earnings are reported as increases in net assets without donor restrictions if the restrictions expire or are otherwise satisfied in the fiscal year in which the earnings are recognized.

(g) Fair Value Measurement

The Organization has adopted the provisions of ASC Topic 820, *Fair Value Measurement*, which requires the use of a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three levels: quoted market prices that are observable for the assets or liabilities (Level 1); inputs other than quoted market prices that are observable for the asset or liability, either directly or indirectly (Level 2); and unobservable inputs for the asset or liability (Level 3). The carrying amount reported in the statements of financial position for cash and cash equivalents, accounts receivable, and accounts payable approximate fair value because of the immediate or short-term maturities of these financial instruments.

(2) Summary of Significant Accounting Policies - Continued

(h) Leases

The Organization leases office space and certain office equipment. The Organization determines if an arrangement is a lease at inception. Operating leases are included in operating lease right-of-use ("ROU") assets and operating lease liabilities on the accompanying statements of financial position. Finance leases are included in property and equipment and financing lease liabilities on the accompanying statements of financial position.

ROU assets represent the Organization's right to use an underlying asset for the lease term and lease liabilities represent the Organization's obligation to make lease payments arising from the lease. Operating lease ROU assets and liabilities are recognized at commencement date based on the present value of lease payments over the lease term. As most of the Organization's leases do not provide an implicit rate, the Organization uses a risk-free rate based on the information available at commencement date in determining the present value of lease payments. Operating lease ROU assets also includes any lease payments made and excludes any lease incentives. Lease expense for lease payments is recognized on a straight-line basis over the lease term. The Organization's lease terms may include options to extend or terminate the lease when it is reasonably certain the Organization will exercise the option.

The Organization's lease agreements do not contain any material residual value guarantees or material restrictive covenants.

(i) Land, Buildings and Equipment

Depreciation of buildings and equipment is computed using the straight-line method over the estimated useful lives of the related assets. Land, buildings and equipment are stated at cost, or if contributed, at fair value at the date of donation. The Organization capitalizes additions that equal or exceed $1,500. If donors stipulate how long the assets must be used, the contributions are recorded as restricted support. In the absence of such stipulations, contributions of property and equipment are recorded as unrestricted support. The estimated useful lives of related asset classes are 5 to 40 years for buildings and improvements and 3 to 10 years for furniture, equipment and vehicles.

Leasehold improvements are amortized using the straight-line method over the shorter of the lease term or the estimated useful life of the asset.

(j) Income Taxes

The Organization has been recognized by the Internal Revenue Service as a tax-exempt organization described in Section 501(c)(3) of the Internal Revenue Code of 1986 and has been classified as an organization that is not a private foundation under Section 509(a).

(2) Summary of Significant Accounting Policies - Continued

(j) Income Taxes - Continued

The Organization applies ASC Topic 740, *Income Taxes*. ASC Topic 740 prescribes a recognition and measurement standard for uncertain tax positions taken or expected to be taken in a tax return. For those benefits to be recognized, a tax position must be more-likely-than-not to be sustained upon examination by taxing authorities. There is no material impact on the Organization's financial position or changes in net assets as a result of the application of this standard. The Organization's policy is to recognize interest and penalties associated with tax positions under this standard as a component of income tax expense, and none were recognized since there was no material impact of the overall application of this standard.

The tax years that remain subject to examination are 2021 through 2024 for all major tax jurisdictions.

(k) Net Assets

Net Assets Without Donor Restrictions

Net assets without donor restrictions are available for use at the discretion of the Organization's Board of Directors (the "Board") and/or management for general operating purposes. From time to time, the Organization's Board designates a portion of these net assets for specific purposes which makes them unavailable for use at management's discretion. For example, the Organization's Board has designated a portion of net assets without donor restrictions as a quasi-endowment (an amount to be treated by management as if it were part of the donor restricted endowment) for the purpose of securing the Organization's long-term financial viability.

Net Assets With Donor Restrictions

Net assets with donor restrictions consist of assets whose use is limited by donor-imposed, time and/or purpose restrictions. The Organization reports gifts of cash and other assets as revenue with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, the net assets are reclassified as net assets without donor restrictions and reported in the accompanying statements of activities as net assets released from restrictions.

Some net assets with donor restrictions include a stipulation that assets provided be maintained in perpetuity while permitting the Organization to spend the income generated by the assets in accordance with the provisions of additional donor-imposed stipulations or a Board approved spending policy.

(2) Summary of Significant Accounting Policies - Continued

(l) Special Events Revenue and Expense

The Organization reports special events revenue net of related expenses in the accompanying statements of activities. Special events revenue was $319,249 and $280,219 in 2024 and 2023, respectively. Special events expense was $153,441 and $119,198 in 2024 and 2023, respectively.

(m) Functional Expense Allocations

The costs of providing the Organization's various programs and other activities have been summarized on a functional basis in the statement of functional expenses. Expenses directly attributable to a specific functional area of the Organization are reported as direct expenses of those functional areas while indirect costs that benefit multiple functional areas have been allocated among the functional areas based on either time spent by employees on each functional area or based on a square footage analysis for all indirect occupancy-related expenses.

(n) Going Concern Evaluation

On an annual basis, as required by ASC Topic 205, *Presentation of Financial Statements - Going Concern*, the Organization performs an evaluation to determine whether there are conditions or events (known and reasonably knowable), considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

(o) Estimates in Financial Statements

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of increases or decreases in net assets during the period. Actual results could differ from those estimates.

(p) Reclassifications

Certain amounts in the 2023 financial statements have been reclassified to conform to the 2024 presentation.

(3) Contributions Receivable

Contributions receivable which are due in more than one year are recorded at estimated fair value by discounting future cash flows using current risk-free rates of return based on U.S. Treasury Securities yields with maturity dates similar to the expected contribution collection period. As of December 31, 2024 and 2023, the average discount rate was 4.5% and 2%, respectively. Management evaluates the allowance for uncollectible contributions on an annual basis and makes adjustments to the allowance as deemed necessary.

(3) Contributions Receivable - Continued

Contributions receivable consist of the following at December 31, 2024 and 2023:

	2024	2023
Contributions restricted or designated for capital development	$ 13,751	411,175
Contributions restricted or designated for endowment	480,267	430,400
Contribution restricted for United Way funded programs	29,500	25,417
Gross contributions receivable	523,518	866,992
Less:		
Allowance for uncollectible contributions	(9,876)	(16,846)
Unamortized discount	(5,204)	(20,014)
Net contributions receivable - cash	508,438	830,132
Land use contribution - Greater Ridgecrest	724,714	831,299
Total contributions receivable, net	$ 1,233,152	1,661,431

Cash pledges are due to be collected as follows at December 31, 2024 and 2023:

	2024	2023
Cash amounts due in:		
Less than one year	$ 463,768	439,742
One to five years	58,750	423,850
More than five years	1,000	3,400
	$ 523,518	866,992

The land use contribution was originally received under a twenty-year lease agreement which was renewed in 2020 for an additional ten years and is more fully described in Note 4.

(4) Land Lease and Improvements

In August 2000, the Organization entered into a lease agreement with Pinellas County, Florida (the "County") for a 14.3-acre parcel of land, known as the Greater Ridgecrest YMCA. The lease requires annual lease payments of $1 and had an original term of twenty years. In August 2020, the lease agreement was renewed for an additional ten-year term. One additional ten-year renewal option is available. Accordingly, the Organization has recorded a contribution which represents the present value of the excess of the aggregate fair rental value of the land lease over below market rent payments due over the remaining term of the lease.

(4) Land Lease and Improvements - Continued

Recognition of the fair value of the lease is summarized as follows:

Fair value of land use contribution at December 31, 2022	$	932,826
Recognition of fair value of contributed land lease		43,773
Recognition of rent expense for the year ended December 31, 2023		(145,300)
Fair value of land use contribution at December 31, 2023		831,299
Recognition of fair value of contributed land lease		38,715
Recognition of rent expense for the year ended December 31, 2024		(145,300)
Fair value of land use contribution at December 31, 2024	$	724,714

(5) Investments

At December 31, 2024 and 2023, the cost and market value of investments were as follows:

	2024		2023	
	Cost	**Market**	**Cost**	**Market**
Cash and cash equivalents	$ 6,563,347	6,563,347	6,011,935	6,011,935
Equities	3,658,756	5,664,344	3,784,045	5,034,918
Fixed income	3,008,849	3,004,613	3,558,713	3,583,213
	$ 13,230,952	15,232,304	13,354,693	14,630,066

At December 31, 2024 and 2023, none of the Organization's investments in corporate bonds or mutual funds are concentrated in a single entity or industry. In addition, the Organization's mutual fund investments represent shares in registered investment companies which own diversified portfolios. The mutual funds invest primarily in equity securities.

(5) Investments - Continued

The following schedule summarizes investment return and other investment activity for the years ended December 31, 2024 and 2023:

	2024	2023
Investments at market, beginning of year	$ 14,630,066	11,999,346
Investment return:		
Interest and dividends	726,669	348,826
Net realized and unrealized gains	262,624	677,187
Investment management fees	(44,806)	(39,528)
Total investment return	944,487	986,485
Deposits	231,452	2,026,592
Withdrawals	(573,701)	(382,357)
Net increase in investments	602,238	2,630,720
Investments at market, end of year	$ 15,232,304	14,630,066

(6) Land, Buildings and Equipment

Land, buildings and equipment at December 31, 2024 and 2023 consists of the following:

	2024	2023
Land and improvements	$ 3,992,428	3,992,428
Buildings and improvements	41,194,862	36,024,756
Furniture, fixtures and equipment	5,195,486	5,521,927
Leasehold improvements	3,146,571	3,049,889
Construction-in-progress	640,419	1,091,845
	54,169,766	49,680,845
Less accumulated depreciation and amortization	(30,984,495)	(29,691,395)
	$ 23,185,271	19,989,450

Depreciation expense for the years ended December 31, 2024 and 2023 was $1,676,359 and $1,576,029, respectively. Amortization expense for the years ended December 31, 2024 and 2023 was $111,822 and $101.690, respectively.

(6) Land, Buildings and Equipment - Continued

In connection with the development of a new branch facility in Citrus County, Florida, the Organization received a contribution of land valued at $830,000 in 2014. The donor of the land conveyed the property with the recorded stipulation that it be utilized solely as a facility operated by the YMCA according to its ordinary and customary use. This restriction limits the ability of the Organization to sell or encumber the property without the consent of the donor, his successors and assignees so long as any such entities exist.

A portion of the construction of a new Field House at the Greater Palm Harbor Branch was funded by the State of Florida, Department of Commerce. In accordance with the grant award, the state maintains a security interest in the property of the amount of state funds provided for at least 5 years from completion. The Organization recognized total state funds of $3 million from 2022 through project completion in October 2024. If the Organization disposes or discontinues use of the real property prior to expiration of the security interest in October 2029, the Organization may be required to refund a portion of the funds received.

(7) Deferred Rental Income

School Board of Citrus County

In 2016, the Organization entered into an agreement with the School Board of Citrus County, under which the County's schools will utilize the Organization's Citrus branch pool and facilities. The agreement calls for a twenty-five year term, with an option to extend the term before expiration. The Organization received a single payment of $325,000 under the agreement which represents deferred rental income. The deferred rental income is being amortized over a twenty-five year period. Income recognition began in May 2016 when the Citrus facility was completed, and the County began utilizing the space. Rental income recognized in both 2024 and 2023 was $13,000.

(8) Leases

The Organization has operating and financing leases of office space and certain equipment. The leases have remaining lease terms ranging from one to two years. Leases with initial terms of 12 months or less are not recorded on the statement of financial position. Expense under these short-term leases is recognized on a straight-line basis over the lease term. The following summarizes the line items in the accompany statements of financial position as of December 31, 2024 and 2023:

	2024	2023
Operating leases:		
Operating lease right-of-use assets	$ 18,034	44,884
Operating lease liabilities	$ 28,677	65,309
Finance leases:		
Property and equipment	$ 183,289	183,289
Accumulated amortization	(155,335)	(118,062)
Property and equipment, net	$ 27,954	65,227
Finance lease liabilities	$ 46,437	84,422

The following summarizes the weighted-average remaining lease term and discount rate as of December 31, 2024 and 2023:

	2024	2023
Weighted average remaining lease term:		
Operating leases	1.14	1.74
Finance leases	0.76	2.14
Weighted average discount rate:		
Operating leases	3.52%	3.46%
Finance leases	7.45%	7.42%

(8) Leases - Continued

The following summarizes the line items in the statements of activities which include components of lease expense for the years ended December 31, 2024 and 2023:

		2024	2023
Operating lease expense included in occupancy	$	28,522	28,522
Short-term leases		109,754	113,155
Contributed rent		145,300	145,300
Total operating lease costs	$	283,576	286,977
Finance lease costs:			
Amortization of lease assets included in depreciation and amortization expense	$	37,273	37,272
Interest on lease liabilities included in interest expense		5,012	7,706
Total finance lease costs	$	42,285	44,978

The following summarizes cash flow information related to leases for the years ended December 31, 2024 and 2023:

		2024	2023
Cash paid for amounts included in the measurement of lease liabilities:			
Operating cash flows from operating leases	$	38,304	35,880
Operating cash flows from finance leases		5,012	7,706
Financing cash flows from finance leases		37,985	33,642

The maturities of lease liabilities as of December 31, 2024 were as follows:

Year Ending December 31,		Operating	Financing
2025	$	29,107	42,147
2026		-	6,392
Total payments		29,107	48,539
Less interest		(430)	(2,102)
Present value of lease liabilities	$	28,677	46,437

(9) Net Assets Without Restrictions, Designated

Net assets designated by the Board for purposes other than the endowment consist of the following at December 31, 2024 and 2023:

	2024	2023
Maintenance	$ 409,520	343,151
Capital development	800,000	784,000
Contingency	6,917,227	6,670,369
Unemployment and other	927,572	839,881
	$ 9,054,319	8,637,401

(10) Net Assets With Donor Restrictions

Net assets with donor restrictions as of December 31, 2024 and 2023 relate to assets contributed by donors and other funding sources for specific purposes and time periods as follows:

	2024	2023
Subject to time restrictions:		
United Way allocations	$ 29,500	25,417
	29,500	25,417
Subject to use restrictions:		
Unappropriated earnings on endowment restricted for specified branches	2,199,373	1,925,841
Use restrictions on land and building	724,714	831,299
Use restrictions for capital campaigns	480,648	786,533
Use restrictions for various programs	413,941	382,528
	3,818,676	3,926,201
General endowment subject to the Organization's spending policy and appropriation	2,084,808	2,009,808
Total net assets with donor restrictions	$ 5,932,984	5,961,426

(11) Endowment

The Organization manages an endowment which includes funds legally restricted by the donor as to the use of principal. The original contribution of $1,000,000 was restricted by the donor in that the principal may not be expended, except under extraordinary circumstances. Earnings on endowment investments may be expended on maintenance of Organization facilities, construction of new facilities, and development of new programs. Investments in the amount of $1,375,795, which included the $1,000,000, were received from the Suncoast Family YMCA Foundation, Inc. Trust ("Trust") in 1992, upon the termination of the Trust. Under the terms of the transfer from the Trust, the amount conveyed by the Trust in excess of the $1,000,000 corpus ($375,795) may be expended for operations only upon the approval of 90% of the members of both the Board and the Endowment Committee. Only with court approval, however, shall the $1,000,000 corpus be utilized. The balance of the endowment is available for expenditure upon the majority vote of the Board of the Organization. The Board and the Endowment Committee have established a goal to preserve the purchasing power of the endowment.

In 2013, the Organization established the Legacy Club as a specific program through which donors may contribute to the endowment fund.

Endowment fund investments are included in the investment portfolio described in Note 5.

The Organization's endowment includes both donor-restricted endowment funds, funds designated by the Board, to function as endowment funds, and donor-restricted funds for specific branches. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board has interpreted the *Florida Uniform Prudent Management of Institutional Funds Act* ("FUPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment; (b) the original value of subsequent gifts to the permanent endowment; (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund is restricted until those amounts are appropriated for expenditure by the Organization in a manner consistent with the donor designations.

Investment Return Objectives, Risk Parameters and Strategies

The Organization's investment policy is based on providing security for the Organization. Therefore, the time horizon is very long-term. The goal is to provide funding from the endowment fund for programs giving priority to the use of the income for major maintenance, modernization, or expansion of buildings and facilities, extension of services, and developing and training professional leadership while maintaining the purchasing power of the portfolio and offsetting inflation.

(11) <u>Endowment - Continued</u>

Investment Return Objectives, Risk Parameters and Strategies - Continued

The objectives call for disciplined, consistent management using a current "prudent person" philosophy. The investment portfolio is to be diversified as to fixed income and equity holdings to provide risk reduction, a dependable source of income, and growth of principal. The equities portion may constitute up to 70% of the total fund with fixed income portion making up the remainder of the fund. The fund shall not invest in real estate.

Equity investments must be in United States corporations quoted on the New York or American stock exchange or the NASDAQ. Equity investments should be diversified both as to companies and industries to minimize risk other than normal market fluctuation. Equity investments in a single industry will not exceed 20% of the total. Equity investments in any one company shall not exceed 5% (at cost) or 10% (at market) of the equity portfolio. Mutual funds may be used in place of individual equities in an effort to minimize risk and maintain exposure to additional areas of the equity market. Manager discretion should be used within the management of the mutual funds to maximize return with the least possible amount of risk according to the prospectus of each fund.

Bond investments (one year or longer) are limited to U.S. government and agency issues, mortgage instruments, and quality investment grade corporate bonds and preferred stocks (considered as a bond equivalent). Individual fixed income securities should be considered investment grade at the time of acquisition. Commercial paper should be rated A1, P1. Corporate issues must be in the top-quality ratings of Moody's, Standard and Poor's, or other recognized credit services (BBB/BAA) or higher with good marketability. All investments in fixed income shall have a high degree of marketability and no individual investment shall exceed 7% of the total fixed income securities. Cash is considered fixed income. Bond funds may be used in place of individual bonds in an effort to minimize risk and maintain exposure to additional areas of the fixed income market. Fund investments should be investment grade. Manager discretion should be used within the management of the mutual funds to maximize return with the least possible amount of risk according to the prospectus of each fund. This may include exposure to some lower rated or non-rated securities up to but not to exceed 10% of the individual bond fund.

Spending Policy

Annually, the Board budgets an allocation from the endowment to support Organization operations. Allocations are based on current needs of the Organization and the desire to preserve the purchasing power of endowment assets. The amount to be distributed in a fiscal year may be 4% of the 3-year trailing average of the June 30th market value of the endowment portfolio. The Endowment Committee shall review and confirm, once annually, the amount of the distribution from the endowment fund. While it is expected that 4% will be the spending percentage, the Endowment Committee shall prepare a recommendation to the Board in the third quarter meeting of each calendar year for the following year and the percentage approved could be more or less than the 4%.

The Organization's endowment fund includes gifts with donor-imposed restrictions to benefit several specific YMCA branch locations and community programs, and the teen leaders program. These investments will continue to be overseen by the endowment committee.

(11) Endowment - Continued

Spending Policy - Continued

Endowment net asset composition by type of fund as of December 31, 2024 and 2023 is as follows:

	Net Assets Without Donor Restrictions	Net Assets With Donor Restrictions	Total Endowment Net Assets
December 31, 2024:			
Board-designated endowment funds	$ 4,909,620	-	4,909,620
Donor-restricted endowment funds	-	4,284,181	4,284,181
	$ 4,909,620	4,284,181	9,193,801
December 31, 2023:			
Board-designated endowment funds	$ 4,713,216	-	4,713,216
Donor-restricted endowment funds	-	3,935,649	3,935,649
	$ 4,713,216	3,935,649	8,648,865

Changes in endowment net assets for the years ended December 31, 2024 and 2023 were as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Balance at December 31, 2022	$ 5,191,051	3,569,499	8,760,550
Investment return:			
Investment income, net of fees	96,334	98,966	195,300
Net appreciation	360,608	316,582	677,190
Total investment return	456,942	415,548	872,490
Contributions	57,451	40,000	97,451
Appropriation for capital development	(784,000)	-	(784,000)
Distributions	(208,228)	(89,398)	(297,626)
Balance at December 31, 2023	4,713,216	3,935,649	8,648,865
Investment return:			
Investment income, net of fees	142,755	229,733	372,488
Net appreciation	126,752	135,872	262,624
Total investment return	269,507	365,605	635,112
Contributions	167,614	75,000	242,614
Distributions	(240,717)	(92,073)	(332,790)
Balance at December 31, 2024	$ 4,909,620	4,284,181	9,193,801

(12) Liquidity and Availability of Resources

The Organization is supported by both unrestricted and restricted contributions. Because a donor's restriction requires resources to be used in a particular manner or in a future period, the Organization must maintain sufficient resources to meet those responsibilities to its donors. Thus, financial assets may not be available for general expenditure within one year. As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. The Board designates endowment earnings to fund long-term needs of the Organization and may be drawn upon with the approval of 90% of the members of both the Board and the Endowment Committee as described in Note 11. Additionally, the Board has designated certain net assets without donor restrictions that, while the Organization does not intend to spend for purposes other than those identified in Note 9, the amounts could be made available for current operations, if necessary.

As of December 31, 2024 and 2023, the Organization's financial assets available for general expenditure within one year were as follows:

	2024	2023
Financial assets:		
Cash and cash equivalents	$ 7,551,422	9,141,220
Trade accounts receivable	342,785	351,936
Grants and other receivables	1,003,755	638,788
Contributions receivable	508,438	830,132
Investments	15,232,304	14,630,066
Total financial assets	24,638,704	25,592,142
Less amounts unavailable for general expenditure within one year due to:		
Contractual or donor-imposed restrictions:		
Unappropriated earnings on endowment restricted for specified branches	(2,199,373)	(1,925,841)
Use restrictions for capital campaigns	(480,648)	(786,533)
Other donor imposed use restrictions	(413,941)	(382,528)
Net assets to be held in perpetuity	(2,084,808)	(2,009,808)
Subtotal before board-designations	19,459,934	20,487,432
Board-designations:		
Quasi-endowment	(4,909,620)	(4,713,216)
Capital development	(800,000)	(784,000)
Maintenance	(409,520)	(343,151)
Contingency	(6,917,227)	(6,670,369)
Unemployment and other	(927,572)	(839,881)
Financial assets available to meet cash needs for general expenditures within one year	$ 5,495,995	7,136,815

(13) Employee Benefit Plan

The Organization participates in The YMCA Retirement Fund Retirement Plan, which is a defined contribution, money purchase, church plan that is intended to satisfy the qualification requirements of Section 401(a) of the Internal Revenue Code of 1986 as amended, and the YMCA Retirement Fund Tax-Deferred Savings Plan, which is a retirement income account plan as defined in section 403(b)(9) of the Code. Both plans are sponsored by the Young Men's Christian Association Retirement Fund ("Fund"). The Fund is a not-for-profit, tax-exempt pension fund incorporated in the State of New York (1922) organized and operated for the purpose of providing retirement and other benefits for employees of YMCAs throughout the United States. The plans are operated as church pension plans. Participation is available to all duly organized and reorganized YMCAs and eligible employees. As defined contribution plans, the Retirement Plan and Tax-Deferred Savings Plan have no unfunded obligations.

In accordance with the agreement, contributions for the YMCA Retirement Fund Retirement Plan are a percentage (12%) of the participating employee's salary. These amounts are paid by the Organization. Total contributions charged to retirement costs in 2024 and 2023 aggregated $925,792 and $910,732, respectively, of which $24,624 and $117,430 was unpaid at December 31, 2024 and 2023, respectively.

Participant contributions to the YMCA Retirement Fund Tax-Deferred Savings Plan are withheld from employees' salaries and remitted to the YMCA Retirement Fund. There is no matching employer contribution in this plan.

(14) Fair Value Measurements

The Organization adopted ASC Topic 820, which provides a common definition of fair value, establishes a framework for measuring fair value under GAAP and requires additional disclosures about fair value.

Financial instruments measured at fair value are classified and disclosed in the following categories:

Level 1: Quoted prices are available in active markets for identical investments as of the reporting date. The types of investments included in Level 1 are mutual funds, corporate bonds, bond funds, exchange traded funds, U.S. government obligations, and cash and cash equivalents.

Level 2: Pricing inputs are other than quoted prices for identical investments in active markets, which are either directly or indirectly observable as of the reporting date, and the fair value is determined through the use of models or other valuation methodologies. The types of investments which are included in this category are U.S. treasury bills.

Level 3: Valuation is based on unobservable inputs. At December 31, 2024 and 2023, the Organization did not hold assets or liabilities with Level 3 fair value measurements.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

(14) Fair Value Measurements - Continued

Fair value of assets measured on a recurring basis at December 31, 2024 was as follows:

Description	Assets Measured at Fair Value at December 31, 2024	Fair Value Measurements at Reporting Date Using: Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Investments:				
Cash and cash equivalents	$ 6,563,347	6,563,347	-	-
Equity securities:				
Mutual funds	3,473,546	3,473,546	-	-
Exchange traded funds	2,190,798	2,190,798	-	-
Total equity securities	5,664,344	5,664,344	-	-
Fixed income securities:				
Mutual funds	1,490,976	1,490,976	-	-
Exchange traded funds	1,513,637	1,513,637	-	-
Total fixed income securities	3,004,613	3,004,613	-	-
Total investments	$ 15,232,304	15,232,304	-	-

Fair value of assets measured on a recurring basis at December 31, 2023 was as follows:

Description	Assets Measured at Fair Value at December 31, 2023	Fair Value Measurements at Reporting Date Using: Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Investments:				
Cash and cash equivalents	$ 6,011,935	6,011,935	-	-
Equity securities:				
Mutual funds	3,158,007	3,158,007	-	-
Exchange traded funds	1,876,911	1,876,911	-	-
Total equity securities	5,034,918	5,034,918	-	-
Fixed income securities:				
Mutual funds	311,298	311,298	-	-
Exchange traded funds	2,282,295	2,282,295	-	-
U.S. treasury bills	989,620	-	989,620	-
Total fixed income securities	3,583,213	2,593,593	989,620	-
Total investments	$ 14,630,066	13,640,446	989,620	-

(15) Fees and Grants from Early Learning Coalitions

The Organization has current contracts with Early Learning Coalition ("ELC") of Pinellas County, Inc., ELC of Pasco and Hernando Counties, Inc., and ELC of the Nature Coast, Inc. The contracts with ELC of Pinellas County, Inc. ELC of Pasco and Hernando Counties, Inc. and ELC of the Nature Coast, Inc. expire on June 30, 2025. Management expects all contracts to be extended upon expiration. ELC provides a significant amount of funding for the Organization's school age before and after school and summer camp programs. The revenue received from the aforementioned contracts was $1,399,136 and $993,322 for 2024 and 2023, respectively.

The Organization also recognized Coronavirus Aid, Relief, and Economic Security ("CARES") Act and American Rescue Plan Act ("ARPA") revenue from these ELC organizations in the amounts of $0 and $3,293,769 in 2024 and 2023, respectively.

Refundable advances under these agreements totaled $14,066 and $54,172 as of December 31, 2024 and 2023, respectively.

(16) Related Party Transactions

In 2024 and 2023, the Organization conducted business with entities affiliated with certain members of its governing board.

In 2023, members of the governing board represented the Organization as independent insurance agents in obtaining insurance coverage and received commissions from their respective companies. In 2023, one member of the governing board represented the Organization as a real estate broker in connection with the sale of the land located in Hernando County.

In 2023, the Organization executed a contract for the construction of the Greater Palm Harbor YMCA with a general contractor firm owned by a member of the governing board, which continued in 2024. Total expenditures for 2024 and 2023 were approximately $3,110,000 and $77,000, respectively. Accounts payable to the general contractor firm were approximately $106,000 and $0, at December 31, 2024 and 2023, respectively.

In 2024 and 2023, the Organization provided consulting services to smaller YMCA organizations under a contract with the Y-USA. Total revenues for 2024 and 2023 were approximately $40,000 and $35,000, respectively. In 2024 and 2023, the Organization also received grant awards from the Y-USA in support of various program activities. Total revenues for 2024 and 2023 were $190,000 and $54,000, respectively.

Portions of contribution revenue for the years ended December 31, 2024 and 2023 are contributions made by various Board members. For the year ended December 31, 2024 and 2023, contributions from Board members were approximately $187,000 and $138,000, respectively.

(17) Concentration of Credit Risk

The Organization maintains several deposit accounts with what management believes to be high credit quality financial institutions, including financial institutions participating in the Certificate of Deposit Account Registry Service. The total of these balances exceeded federal insurance limits by approximately $1,420,000 as of December 31, 2024.

(18) Contingencies

The Organization has been notified of potential claims arising in the ordinary course of its operations. Management believes that any liability incurred in connection with these claims would be nominal in amount and limited to the deductible under the Organization's insurance policies.

(19) Subsequent Events

The Organization has evaluated subsequent events through April 24, 2025, the date the financial statements were available for issuance.

SUPPLEMENTAL INFORMATION

YOUNG MEN'S CHRISTIAN ASSOCIATION OF THE SUNCOAST, INC.
D/B/A YMCA OF THE SUNCOAST

Schedule of Expenditures of State Financial Assistance

Year Ended December 31, 2024

Grantor/Project Title	Contract/ Grant Number	State CSFA Number	Current Year Expenditures	Transfers to Subrecipients
Department of Commerce:				
Division of Housing and Community Development		40.038	$ 2,667,432	-
Subtotal - Department of Commerce			2,667,432	-
Department of Education:				
Mentoring/Student Assistance Initiatives/YMCA State Alliance		48.068	27,586	-
Subtotal - Department of Education			27,586	-
Total Expenditures of State Financial Assistance			$ 2,695,018	-

See accompanying notes to schedule of expenditures of state financial assistance.

Notes to Schedule of Expenditures of State Financial Assistance

Year Ended December 31, 2024

(1) Basis of Presentation

The accompanying schedule of expenditures of state financial assistance (the "Schedule") includes the state grant activity of Young Men's Christian Association of the Suncoast, Inc., d/b/a YMCA of the Suncoast (the "Organization") under projects of the State of Florida for the year ended December 31, 2024. The information in this Schedule is presented in accordance with the requirements of Chapter 10.650, *Rules of the State of Florida Auditor General*. Because the Schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Organization.

(2) Summary of Significant Accounting Policies

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Department of Financial Services' State Projects Compliance Supplement, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

(3) Contingencies

These State projects are subject to financial and compliance audits by grantor agencies, which, if instances of material noncompliance are found, may result in disallowed expenditures, and affect the Organization's continued participation in specific projects. The amount of expenditures which may be disallowed by the grantor agencies cannot be determined at this time, although the Organization expects such amounts, if any, to be immaterial.

INTERNAL CONTROLS AND COMPLIANCE

<u>Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*</u>

To the Board of Directors
Young Men's Christian Association of the Suncoast, Inc.
d/b/a YMCA of the Suncoast:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Young Men's Christian Association of the Suncoast, Inc., d/b/a YMCA of the Suncoast (the "Organization") which comprise the statement of financial position as of December 31, 2024, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated April 24, 2025.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

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Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

CBIZ CPAs P.C.

April 24, 2025
St. Petersburg, Florida

CBIZ CPAs

Independent Auditors' Report on Compliance for Each Major State Project and on Internal Control Over Compliance Required by Chapter 10.650, *Rules of the State of Florida Auditor General*

To the Board of Directors of the
Young Men's Christian Association of the Suncoast, Inc.
d/b/a YMCA of the Suncoast:

Opinion on Each Major State Project

We have audited Young Men's Christian Association of the Suncoast, Inc., d/b/a YMCA of the Suncoast (the "Organization") compliance with the types of compliance requirements described in the *Department of Financial Services'* State Projects Compliance Supplement that could have a direct and material effect on the Organization's major state project for the year ended December 31, 2024. The Organization's major state project is identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major state project for the year ended December 31, 2024.

Basis for Opinion on Each Major State Project

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America ("GAAS"); the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Chapter 10.650, *Rules of the State of Florida Auditor General* ("Chapter 10.650"). Our responsibilities under those standards and Chapter 10.650, are further described in the Auditors' Responsibilities for the Audit of Compliance section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major state project. Our audit does not provide a legal determination of the Organization's compliance with the compliance requirements referred to above.

Management's Responsibility

Management is responsible for compliance with State statutes, regulations and the terms and conditions of its State projects applicable to its major State project.

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Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules and provisions of contracts or grant agreements applicable to the Organization's state projects.

Auditors' Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether to do with fraud or error, and express an opinion on the Organization's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, and Chapter 10.650, will always detect a material noncompliance when it exists. The risk of not detecting a material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Organization's compliance with the requirements of each major state project as a whole.

In performing an audit in accordance with GAAS, *Government Auditing Standards*, and Chapter 10.650, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Organization's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Organization's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with Chapter 10.650, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control Over Compliance

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a state project on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a state project will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a state project that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of Chapter 10.650. Accordingly, this report is not suitable for any other purpose.

CBIZ CPAs P.C.

April 24, 2025
St. Petersburg, Florida

YOUNG MEN'S CHRISTIAN ASSOCIATION OF THE SUNCOAST, INC.
D/B/A YMCA OF THE SUNCOAST

Schedule of Findings and Questioned Costs

Year Ended December 31, 2024

(A) Summary of Auditors' Results

1. The auditors' report expresses an unmodified opinion on the financial statements of the Young Men's Christian Association of the Suncoast, Inc., d/b/a YMCA of the Suncoast (the "Organization").

2. No significant deficiencies or material weaknesses relating to the audit of the financial statements were reported in the Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*.

3. No instances of noncompliance material to the financial statements of the Organization which would be required to be reported in accordance with *Government Auditing Standards,* were disclosed during the audit.

4. No significant deficiencies or material weaknesses relating to the audit of the major state project are reported in the independent auditors' report on compliance for each major state project and on internal control over compliance required by Chapter 10.650, *Rules of the State of Florida Auditor General* ("Chapter 10.650").

5. The auditors' report on compliance for the major state project of the Organization expresses an unmodified opinion.

6. Audit findings, if any, that are required to be reported in accordance with Chapter 10.650, are reported in Part C, of this schedule.

7. The project tested as a major state project was:

   Division of Housing and Community Development (CSFA No. 40.038).

8. The threshold for distinguishing Types A and B projects was $750,000 for major projects.

(B) Findings - Audit of Financial Statements

None.

(C) Findings and Questioned Costs - Major State Project

None.

(D) Other Issues

No Corrective Action Plan is required because there were no findings required to be reported under Chapter 10.650 or the Florida Single Audit Act. A Summary Schedule of Prior Audit Findings is not required because the audit of the Organization was not subject to audit requirements under Chapter 10.650 for the year ended December 31, 2023.

CBIZ CPAs

Management Letter

To the Board of Directors of the
Young Men's Christian Association of the Suncoast, Inc.
d/b/a YMCA of the Suncoast:

Report on the Financial Statements

We have audited the financial statements of Young Men's Christian Association of the Suncoast, Inc., d/b/a YMCA of the Suncoast (the "Organization") as of and for the year ended December 31, 2024, and have issued our report thereon dated April 24, 2025.

Auditors' Responsibility

We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; the audit requirements of Chapter 10.650, *Rules of the State of Florida Auditor General* ("Chapter 10.650").

Other Reports and Schedule

We have issued our Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*, our Independent Auditors' Report on Compliance for Each Major State Project and on Internal Control Over Compliance Required by Chapter 10.650, and the Schedule of Findings and Questioned Costs. Disclosures in those reports and schedule, which are dated April 24, 2025, should be considered in conjunction with this management letter.

Other Matter

Section 10.654(1)(e), *Rules of the State of Florida Auditor General,* requires that we address noncompliance with provisions of contracts or grant agreements, or abuse, that have occurred, or are likely to have occurred, that have an effect on the financial statements or State project amounts that is less than material, but which warrants the attention of those charged with governance. In connection with our audit, we did not identify any such findings.

Purpose of this Letter

Our management letter is intended solely for the information and use of the Legislative Auditing Committee, members of the Florida Senate and Florida House of Representatives, the Florida Auditor General and other granting agencies, and applicable management and is not intended to be and should not be used by anyone other than these specified parties.

CBIZ CPAs P.C.

April 24, 2025
St. Petersburg, Florida

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